



April 2, 2025

Argan Capital, a European mid-market private equity firm, announces the successful completion of a continuation fund ("the Fund") for Polon Alfa S.A., a leading Central European producer of a full range of electronic fire detection products and systems.

The Fund has attracted significant equity commitments from new investors, in addition to a meaningful equity contribution from both Polon Alfa S.A.'s Management team, and the Argan Capital team.

During Argan Capital's ownership, Polon Alfa has rapidly developed its operations, consolidating its market position in Poland and expanding internationally with direct sales offices in Romania, Hungary and recently in the Czech Republic. The company is recognized as the leader in the Polish electronic fire detection market and holds leading positions in Romania and Hungary. As a result of significant investments in the sales organization and a new state-of-the-art manufacturing facility along with continuous improvement and optimization of the product design, manufacturing costs and supply chain, Polon Alfa has more than doubled its Sales Revenue and EBITDA since 2018.

Argan Capital will support Polon Alfa's next phase of growth that includes introduction of a new product range as well as further international expansion. While the business has developed organically to date, the company may pursue selective acquisitions in the future.

"We are pleased and honoured to continue our collaboration with the management team of Polon Alfa. We are confident that this partnership will enable Polon Alfa to continue its impressive growth across Europe. Polon Alfa is one of the few remaining independent players in Europe, offering a full range of world-class electronic fire detection products and systems. We are especially proud, that under the Argan ownership, despite the challenging global business environment, the company has recorded industry leading revenue growth and profitability indicators" commented Wojciech Goc, founding Partner of Argan Capital

"We are very proud to have attracted new investors to the Fund, that represent more than 40% of the total Fund commitments. The exiting investors achieved circa 4x Gross CoC and circa 26% Gross IRR on their investment. This is a clear testimony to the very strong market position of Polon Alfa and the resilient nature of the fire detection industry. We are confident to generate attractive returns for new and continuing fund investors in the future", commented Lloyd Perry, founding Partner of Argan Capital.

"The Management team is thrilled to continue its partnership with the Argan Capital team. With Argan's support, Polon Alfa has become a much stronger regional player, with a first-class product portfolio, state-of-the-art manufacturing capabilities and unparalleled sales organization in Poland, currently expanding to the rest of Central Eastern Europe. We have identified several growth and value enhancing initiatives and are confident to pursue them with the support of the Argan team" commented Mariusz Raczyński, President of the Management Board of Polon Alfa S.A.